

DATASHEET

Blackbaud Merchant Services™

Blackbaud Merchant Services (BBMS) is our complete end-to-end payment processing solution designed exclusively for non-profits to make credit card processing simple, secure and affordable.

Overview

Tired of the time-consuming process of reconciling credit card transactions with your bank statements? Frustrated by separate American Express® statements and deposits? Confused by different rates and fees on your bill? With Blackbaud Merchant Services you can now save valuable time and money thanks to our end-to-end payment processing solution.

Save time with pre-reconciled bank deposits, automatic credit card updates for recurring gifts, premium fraud prevention and PCI compliance handled almost entirely by Blackbaud. Plus, you'll also save money with OneRATE™, which provides the same low rate across all transactions, including real time, batch, card present and card not present.

With Blackbaud Merchant Services, you can easily accept all major credit cards (Visa®, MasterCard®, Maestro® and American Express®). The rate stays the same for rewards cards, corporate cards and cash-back cards. There are no set-up fees, monthly minimums or hidden charges.

What is a Card Merchant Account?

Merchant accounts are responsible for actually processing credit card transactions and depositing the funds into your bank account.

Blackbaud Merchant Services has been specifically developed to work alongside your Blackbaud products, and is fully integrated with all our PCI-compliant solutions.

And because BBMS is fully integrated with your Blackbaud products, there are no additional contracts to sign or fees to pay.

Head to bbmsmerchant.blackbaud.com to set up your account and get started.

Features and Benefits

- Fully integrated with Blackbaud solutions
- No long-term contract
- Fast, easy set-up
- No set-up or subscription fees
- Consistent low rates for all cards and all transactions—even American Express®
- Simple reconciliation
- Mobile payment processing
- Process multiple currencies
- Simplified PCI compliance
- Premium Fraud Management
- End-to-end support

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How It Works

Blackbaud Merchant Services is both a credit card gateway and processor, so you don't have to manage multiple vendors. Instead, you'll benefit from the convenience and protection that comes from working with a single provider.

You'll also have unlimited 24/7 access to a secure, online portal, where you can see your transactions in real time, process reconciliations, run or export reports, and accept credit card payments at off-site events. What's more, you can process transactions in Pounds Sterling, Euros, U.S. and Canadian Dollars[^].

You'll also benefit from the same low rate across all transactions, including real time, batch, card present and card not present. And disbursements are already reconciled before they're deposited, taking the guesswork out of tracking individual transactions.

Payments on the Go

Blackbaud Merchant Services is integrated with Blackbaud MobilePay™, allowing you to accept and process credit card payments from your iPhone®, iPad® or Android™ phone or tablet. There are no additional fees for Blackbaud MobilePay. Use it with your iPad® and the RE:Event® app to process event registration payments at off-site fundraisers and sync data directly with your Raiser's Edge database.

Safe and Secure

Blackbaud Merchant Services is a PCI-compliant solution that has helped non-profits worldwide raise billions. It features the Blackbaud Vault™, which encrypts sensitive information and keeps your donors' credit card data secure by removing all of the risks associated with storing card information. Blackbaud Merchant Services also provides comprehensive screening for detecting online payment card fraud through a premium Fraud Management service.



[^]Maestro currently only supports GBP.

Fully Integrated

BBMS is fully integrated with our PCI-compliant solutions including:

- Blackbaud CRM™
- Raiser's Edge NXT™
- Raiser's Edge® 7
- eTapestry®
- Blackbaud Online Express™
- Blackbaud NetCommunity™

Learn More >



"In terms of income and cost savings, BBMS has helped us dramatically. The fact that we can process donations in real-time while the donor is still on the phone is phenomenal! Plus, the ability to generate and email receipts to donors straight away is saving us an additional £8,000 per year in postage costs alone!"

— Shaheryar Ullah,
Database Officer,
Islamic Relief

The Savings Add Up

With BBMS, the savings really add up. Here's a comparative look at our service versus other providers:

| Fees | Other Providers | Blackbaud Merchant Services |
|--|---------------------------|-----------------------------|
| Visa/MasterCard/Maestro | 2.5%-5% + 35p | 2.75% + 19p* |
| American Express | 3.25%-5% + 35p | 3.5% + 19p* |
| Chargeback Fees | £10-£20 | £10 |
| Cross Border Fees | Additional 0.5% | £0 |
| Monthly Fees | £10-£50 | £0 |
| Monthly Minimum Fees | £20-£75 | £0 |
| Customer Service Fees | £10-£25/month | £0 |
| Statement Fees | £5-£30/month | £0 |
| Batch or Settlement Fees | 20p-35p/batch | £0 |
| Set-Up Fees | £25-£300 | £0 |
| Gateway Fees | £20-£100/month | £0 |
| PCI Compliance Fees | £75-£150/year | £0 |
| Virtual Terminal | £100/month | £0 |
| Vault/Card Storage Fees | £20/month + 1p/card/month | £0 |
| Additional Accounts | £25-£75/month | £0 |
| Full-Service Software and Payment Provider | - | ✓ |

* Prices correct at time of going to print.

Start Using Blackbaud Merchant Services

As a Blackbaud customer, you're automatically enrolled. You don't need to sign any long-term contract, and there are no set-up fees, monthly payments or hidden charges.

All you have to do is create a free Blackbaud Merchant Services account at bmsmerchant.blackbaud.com.

Once you've signed up, you'll have unlimited access to the secure portal, where you can start processing transactions, and running reconciliations and reports.

